### Centre for Applied Research and Innovation in Supply Chain – Africa

LOGISTICS MANAGERS INDEX

# FOURTH QUARTER 2023 Logistics managers index report

#### (October – December 2023)

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### The LMI Value for Ghana for the fourth quarter of 2023 is 63.3

The LMI for the fourth quarter of 2023 decreased by 0.4 points to 63.3 from the previous quarter's 63.7 (third quarter).

Growth is INCREASING AT AN INCREASING RATE for Warehousing Capacity, Warehousing Utilization, Warehousing Prices, Transportation Capacity and Transportation Utilization.

Growth is INCREASING AT A DECREASING RATE for Inventory Levels, Inventory Costs and Transportation Prices.

(Kumasi, Ghana) – The fourth quarter 2023 Logistics Managers Index registered a value of 63.3, which is

0.4 points lower than the 63.7 recorded in the third quarter of 2023. The gradual decline from June continues with a slow-but-steady fizzling of economic vibrancy, which began in the first quarter of 2023. The drop is driven by increasing warehousing metrics and increasing transportation metrics (with the exception of transportation prices).

On the other hand, inventory levels (58.25) have declined slightly from the previous 58.85, while inventory cost has also dropped to 79.90 from the previous quarter's 81.68. It is interesting to note that this quarter has recorded the lowest transportation price metric value, at 88.50, since the inception of the LMI.







Researchers at the Centre for Applied Research and Innovation in Supply Chain – Africa (CARISCA) issued this report today.

The overall LMI score is a combination of eight distinct metrics that make up activities in the logistics sector: inventory levels and costs; warehousing capacity, utilization and prices; and transportation capacity, utilization and prices. A diffusion index, with a range between 1 and 100, is used to calculate the overall LMI. A reading above 50.0 indicates that logistics activities are expanding while a reading below 50.0 reflects a contraction of logistics activities.

The LMI summarizes the responses of supply chain (including operations) managers from multiple industries in Ghana. Data for the fourth quarter was collected from October to December 2023.

### **REPORT HIGHLIGHTS**

#### The overall Logistics Managers Index (LMI) for Ghana for the fourth quarter of 2023 stands at 63.3, down by 0.4 percentage points from the third quarter's reading of 63.7.

This slight decrease can be attributed to the slowed growth of inventory levels, inventory cost and transportation prices.

#### All the indicators for the fourth quarter are above the threshold of 50%.

Findings from the Q4 survey indicate a slight fall in inventory levels (58.25) in relation to the previous quarter's (58.85). Traditionally, December is a month of high consumption due to the festive season. Firms that stocked inventory in the third quarter are fulfilling customer orders from this inventory as they look forward to supplies in the new year.

#### Logistics cost indicators seem to be stable, with a slight decrease in inventory cost and quite a small but surprising reduction in transportation prices. Warehousing prices appreciated slightly.

Altogether, aggregate logistics cost shows a slight decline from the previous quarter.

Warehouse capacity picked up after a slight decline from the previous quarter as it moved from the previous quarter's 55.9 to the current quarter's 59.3. Warehouse utilization has also improved, to 63.84 from the previous quarter's 60.42. Transportation capacity has also improved from 66.32 to 68.77. A similar observation is recorded for transport utilization, which increased from last quarter's 64.79 to 66.78.

#### The growth of logistics activities is expected to be steady in the next 12 months, with a forecast LMI of 64.3.

This is slightly lower than projections from the third quarter (65.2). It's obvious there is still mixed optimism about growth in the Ghanaian economy, especially with respect to logistics activities.

#### The Electronic Payment System Index (EPI) declined in the fourth quarter to a value of 69.8 (a decrease of 4.1 from the previous quarter).

This value still reflects growth, as it is above the threshold of 50. Usage of electronic payments within the logistics sector is expected to keep growing steadily, as indicated by respondents' predictions of an increase to 81.1 in the next quarter. The acceleration of fintech is a key government deliverable, and currently mobile money transfers are the leading electronic payment system, promoting financial inclusion in Ghana among businesses and consumers.

# What Logistics Managers Are Saying

Since its inception, the Ghana Logistics Managers index has provided valuable insights about the movement of logistics activities within the country, and it has been well received by top managers in many Ghanaian organizations. The LMI respondent list has grown from the initial 130 in Q1 2022 to over 500 in Q4 2023.

Feedback from managers about the impact of the LMI has been very positive. Several managers report using the LMI as an intelligence-gathering tool that enables them to make evidence-based decisions about their operational activities and planning. Many of the organizations that contribute to the LMI survey have begun reviewing the results of the surveys in their meetings, and some have made it a tool for forecast planning.

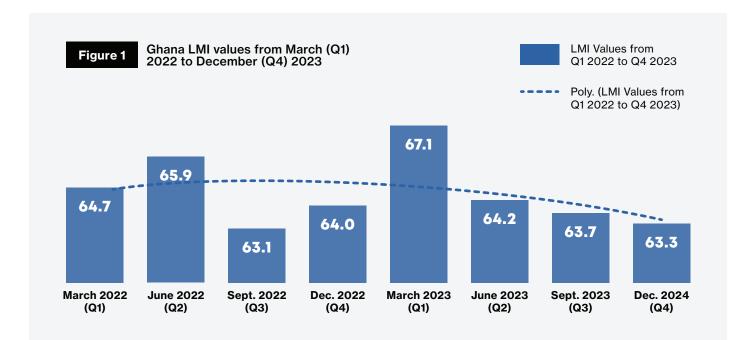
This fourth-quarter survey gauged policy implications and sought to identify if the LMI reports have contributed to policy change in these organizations. Sixty-two out of 384 respondents (representing 16.15%) were positive of the fact that the LMI had contributed to some form of policy change in their organizations. Most of the confirmed policy changes as a result of insights from the LMI were in the area of inventory control, forecasting, warehousing and pricing.

A few others reported developing procurement policies based on insights from the LMI. For several others that have not introduced a policy change, using the LMI reports and insights as a tool to support decision making has become part of their managerial processes. According to a manager from Voltic Company Limited, one of the leading bottling companies in Ghana, "the Ghana LMI values help us to better plan for the future for our logistics operations." The general impression is that the trends and projections from the LMI guide a lot of Ghanaian firms in their operational planning.

### **RESULTS OVERVIEW**

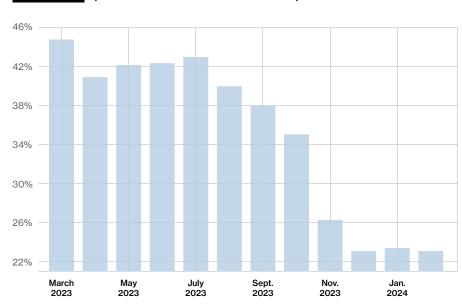
This report presents the results of the December 2023 (Q4) survey, which is the eighth survey carried out since the Ghana LMI's inception in March 2022. The fourth-quarter results continue to indicate the predictive nature of the LMI in relation to the economy of Ghana as a whole.

In this fourth quarter, the LMI results indicate a drop in overall LMI value from 63.7 to 63.3 (-0.4). Results from the second and third quarters indicated a slowing down of growth, and this slowdown continued in the fourth quarter. Logistics activities are growing (above the 50% threshold) but at a decreasing rate



In the first two guarters of 2023, GDP growth rebounded to 3.2%, according to the World Bank. This growth was predominantly due to expansion of services (6.3%) and agriculture (6.2%). The industrial sector contracted by 2.2% (with the exception of mining and quarrying).1 Inflation, largely driven by food prices and transportation, registered at 40.1% in August 2023.

The general World Bank outlook for Ghana in 2023 was that "Ghanaian households have been under pressure from high inflation and slowing economic growth."2 However, inflation began to improve late in the year (November - 26.4%, December -23.2% and January – 23.5%), leading to the lowest rate recorded in 2023, 23.2% in December.



The cedi on the other hand continues to depreciate against the dollar, with a dollar currently trading at 12.045 cedis. Ghana, being an import-based economy, is highly affected when the cedi depreciates against other international currencies. This situation has been the bane of the Ghanaian economy, with the resultant adverse effect on logistics activities.



The fourth quarter LMI results indicate that inventory levels have declined by 0.6 point and currently stand at 58.25, down from September's 58.85. This decline is quite insignificant and reveals the steadying of inventory levels and lack of increasing growth in this metric.

- 1. worldbank.org/en/country/ghana/overview
- 2. worldbank.org/en/country/ghana/overview
- 3. statsghana.gov.gh/gssmain/storage/img/marqueeupdater/Bulletin %20CPI%20January%202024.pdf
- 4. google.com/finance/quote/USD-GHS?sa=X&ved=2ahUKEwjN7MLbrYSFAxVeUUEAHUygDQwQmY0JegQIBhAv&window=1Y

#### carisca.knust.edu.gh/LMI

Figure 2

Ghana inflation values from March 2023 to February 2024 (Source: Ghana Statistical Service)<sup>3</sup>

The **inventory cost** metric registered a value of 79.90 (a decrease of 1.78 points from the previous quarter's 81.68). The fundamental meaning is that goods have become slightly less expensive in the fourth quarter compared to the third quarter. This value is also the lowest for this metric since the inception of the LMI in March 2022. Respondents predict a further shrinking of inventory cost in the next quarter, to a value of 71.87. However, this reduction remains to be actualized. On the other hand, inventory levels are predicted to gain growth to 78.18 in the next quarter. This gain might be plausible, as reports indicate an increase in cargo traffic transiting through the various ports across the country.<sup>5</sup>

**Warehousing capacity** has risen to 59.28 from last quarter's 55.87 (an increase of 3.41 points). **Warehouse prices** have also increased slightly and registered at 77.16, up from last quarter's 75.60 (+1.56). This metric was in the 80s for five consecutive quarters then dropped to the 70s in the third quarter of 2023. It remained in the 70s in the fourth quarter. **Warehousing utilization** registered 63.84, an increase from September's 60.42 (+3.42).

The **transportation price** metric also registered a lower value of 88.50, 1.81 points lower than that of the previous quarter's 90.31. In September 2022 (Q3), transportation prices reached their highest value of 97.1. However, in late December 2022 and early January 2023, global fuel prices stabilized, which led to a 15.3% reduction in local public transportation fares.<sup>6</sup> Similarly, in December 2023, a reduction in global fuel prices (oil prices averaged US\$78/bbl in December, down from US\$94/bbl in September<sup>7</sup>) seems to have had a direct effect on the slowing down of local fuel prices. The **transportation capacity** index for the fourth quarter increased to 68.77 from 66.32 (+2.45). There was also an increase recorded by the **transportation utilization** metric, which registered a value of 66.78, slightly higher than the prior quarter's 64.79 (+1.99).

#### **Aggregate Logistics Costs**

**Figure 4** shows the aggregate logistics costs for Ghana in the fourth quarter. The vertical axis of the chart ranges from 0 to 300 because the scores of the three metrics (i.e., inventory costs, warehousing and transportation prices) are aggregated, with 150 representing the midpoint.

The aggregate cost for December 2023 (fourth quarter) in Ghana is down to 245.6, from last September's 247.6. This metric represents the third consecutive drop in aggregate logistics cost over the last five quarters, with this fourth quarter value being the lowest we have seen. The highest aggregate logistics cost was recorded in September 2022 (275.8). It's been a good run of slowing growth in logistics cost. Nevertheless, the current aggregate cost (of 245.6) is relatively high and quite above the mean threshold of 150, implying that the cost of logistics in Ghana is on the high side. It is expected that with inflation showing signs of significant slowdown (inflation was 54.1% in December 2022 and registered at 23.2% in December 2023), the run of decreasing aggregate logistics cost may continue.



#### Figure 4 Aggregate logistics costs from March 2022 (Q1) to December 2023 (Q4)

5. ghanaweb.com/GhanaHomePage/business/Activities-at-Ghana-s-ports-begin-to-rebound-Report-1856357

6. graphic.com.gh/news/general-news/transport-fares-down-by-15-3-from-today.html

7. blogs.worldbank.org/en/opendata/oil-prices-remain-volatile-amid-uncertainty-arising-geopolitical-conflict

# FOURTH QUARTER 2023 OBSERVATIONS

#### **Overall LMI**

The overall LMI metric for Ghana in the fourth guarter of 2023 has decreased by 0.4 point, registering a value of 63.3 compared to September's 63.7. This decrease is insignificant taking the overall LMI into consideration. However there are substantial differences in some of the sub-metrics. This fourth quarter registered drops in inventory levels (-0.38), inventory cost (-1.78) and transportation prices (-1.81). All other metrics were increasing: warehouse capacity (3.41), warehouse utilization (3.42), warehouse prices (1.56), transportation capacity (2.45) and transportation utilization (1.99). We see a slowing in logistics costs as transportation prices and inventory costs dropped to an all-time low of 88.50 and 79.90 respectively. This led to another all-time low for aggregate logistics cost, which registered at 245.6, a reduction of 2 points from September's 247.6

All the LMI metrics for the fourth quarter registered values above the threshold of 50%, which is a clear

indication that the Ghana logistics sector is still in growth mode and continues to show promise. Nevertheless, growth has slowed down. The current economic situation in the country is not stable and vibrant enough to generate increasing growth. Inflation has slowed down, however, with a rate in December 2023 of 23.2%. But the cedi continues to struggle against the dollar and currently trades at 12.028 against the dollar.<sup>8</sup>

The index scores for each of the eight components of the Logistics Managers Index, as well as the overall LMI score for the fourth quarter of 2023, are presented in **table 1**. The transportation price and inventory cost metrics dropped to all-time lows. These two metrics have had the highest values since the inception of the Ghana LMI. The drop in inflation in the country in December is a key factor that has led to the slowing down of these two key logistics cost metrics.

LOGISTICS AT A GLANCE – Q4 2023						
Index		December 2023 Index	September 2023 Index	Quarter-Over- Quarter Change	Projected Direction	Rate of Change
LMI®		63.3	63.7	-0.38	Growing	Decreasing
	Inventory Levels	58.25	58.85	-0.6	Growing	Decreasing
	Inventory Costs	79.90	81.68	-1.78	Growing	Decreasing
	Warehousing Capacity	59.28	55.87	3.41	Growing	Increasing
ľ	Warehousing Utilization	63.84	60.42	3.42	Growing	Increasing
55	Warehousing Prices	77.16	75.60	1.56	Growing	Increasing
	Transportation Capacity	68.77	66.32	2.45	Growing	Increasing
×	Transportation Utilization	66.78	64.79	1.99	Growing	Increasing
	Transportation Prices	88.50	90.31	-1.81	Growing	Decreasing

#### Table 1: LMI Values for Ghana for December (Q4) and September (Q3) of 2023

8. xe.com/en-gb/currencycharts/?from=USD&to=GHS&view=1Y

Respondents anticipate that the growth observed in the logistics sector will remain steady in the next 12 months and predict an LMI value of 64.28. This prediction is lower than last quarter's prediction of 65.21.

#### Historic Logistics Managers' Index Scores

The reading for this quarter along with readings from the last seven quarters of the LMI are presented in **table 2**:

#### Table 2: Historic Logistics Managers' Index Scores

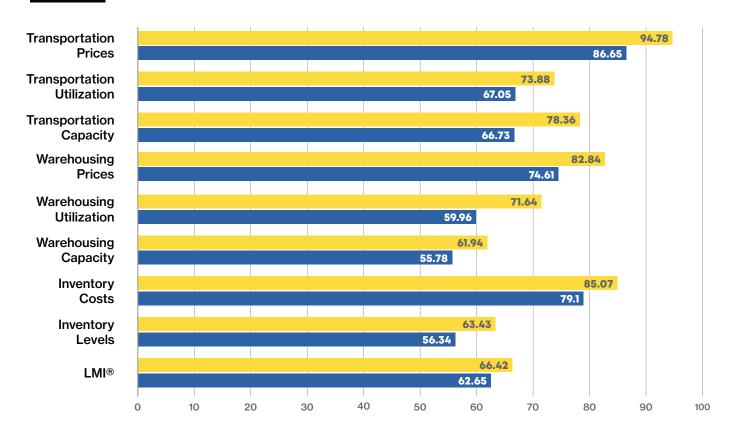
Quarter	LMI Values	
Q4 2023	63.3	
Q3 2023	63.7	
Q2 2023	64.2	All-time Average – 64.5
Q1 2023	67.1	High – 67.1
Q4 2022	64.0	Low – 63.1
Q3 2022	63.1	Std Dev – 1.37
Q2 2022	65.9	
Q1 2022	64.7	

#### **Upstream vs. Downstream Activities**

The differences between observations made for firms downstream (reflected by the gold bars in **figure 5**) and those upstream (reflected by blue bars in **figure 5**) are insignificant or only marginal. We often expect to see a balance between these two groups. For the fourth quarter, downstream firms reported higher values than upstream firms for all the metrics, which is a first occurrence since the inception of the LMI. **Table 3** below indicates these values.

Upstream vs. Downstream Values – Q4 2023						
Index		Upstream Values	Downstream Values	Delta	Significant?	
LMI®		62.65	66.42	3.77	No	
	Inventory Levels	56.34	63.43	7.09	Marginal	
	Inventory Costs	79.1	85.07	5.97	No	
	Warehousing Capacity	55.78	61.94	6.16	No	
	Warehousing Utilization	59.96	71.64	11.68	Marginal	
SS S	Warehousing Prices	74.61	82.84	8.23	Marginal	
	Transportation Capacity	66.73	78.36	11.63	Marginal	
×	Transportation Utilization	67.05	73.88	6.83	No	
	Transportation Prices	86.65	94.78	8.13	Marginal	

#### Table 3: Upstream and Downstream values – Q4 2023



#### Manufacturing vs. Service Sector Activities

Observations were made for manufacturing and service sectors. Manufacturing firms registered higher levels of transportation prices, warehousing utilization, transportation capacity, transportation utilization and transportation prices. The service sector registered higher values for inventory levels, inventory costs, warehousing capacity, and warehousing prices. For the first time, the LMI for the service sector (63.35) was slightly higher than that for the manufacturing sector (62.67) as indicated in **figure 6** and **table 4**.

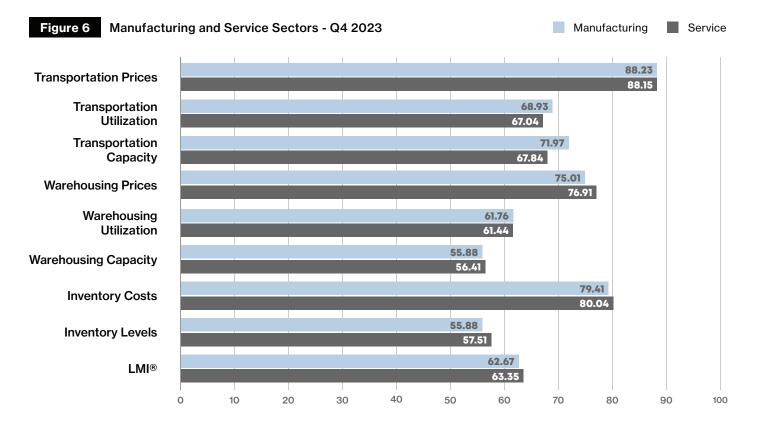


Table 4: Values for Service a	nd Manufacturing Sectors – Q4 2	2023
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Values for Service and Manufacturing Sectors – Q4 2023					
Index	Service Values	Manufacturing Values	Delta	Significant?	
LMI®	63.35	62.67	0.78	No	
Inventory Levels	57.51	55.88	0.96	No	
Costs	80.04	79.41	0.62	No	
Warehousing Capacity	56.41	55.88	1.66	No	
Warehousing Utilization	61.44	61.76	-2.5	No	
Warehousing Prices	76.91	75.01	4.08	No	
Transportation Capacity	67.84	71.97	5.78	No	
Transportation Utilization	67.04	68.93	2.32	No	
Transportation Prices	88.15	88.23	1.24	No	

### PREDICTIONS

Respondents were asked to predict movement in the overall LMI and individual metrics 12 months from now. The predictions made in December are similar to what we saw in September but slightly less optimistic (as seen in **table 5**). The current LMI value is expected to be steady at 63.3, down by 1.91 from September's prediction of 65.21.

Similar to the third quarter, respondents expect inventory levels to build up to 78.18. Respondents also anticipate that inventory cost will decrease to 71.87. Warehousing capacity is expected to see growth to 68.42 while warehouse utilization is also expected to increase, to 79.44. The warehouse price metric is predicted to decrease further to 72.57, while transport capacity increases to 76.22. Respondents expect transport utilization to increase to 81.40, while the transportation price metric is expected to drop to 75.44. The current cost of doing business and the depreciating cedi rate against the dollar provides the context for these predictions. Respondents are hoping that the growth of the cost metrics (inventory cost, transportation price and warehouse price) will slow down over the next 12 months.

**Table 5** shows the predicted values for all eight metricsfrom this quarter's survey (December 2023). Figure 7compares both current and predicted values forDecember 2023.

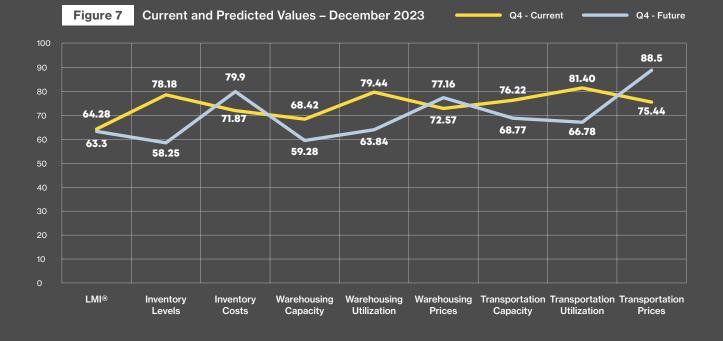


Table 5: Predicted Values of the LMI – December 2023

LOGISTICS AT A GLANCE – Predicted Values (Q3 and Q4 2023)					
Index	September 2023 – Predicted	December 2023 – Predicted			
LMI®	65.2	64.3			
Inventory Levels	76.75	78.18			
Costs	77.60	71.87			
Warehousing Capacity	69.14	68.42			
Warehousing Utilization	78.91	79.44			
Warehousing Prices	71.94	72.57			
Transportation Capacity	74.15	76.22			
Transportation Utilization	77.99	81.40			
Transportation Prices	81.77	75.44			

#### **Upstream and Downstream (Predicted)**

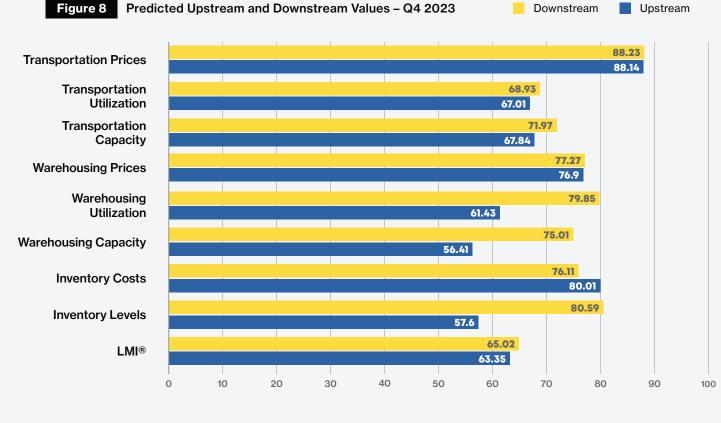
Similar to the main observations, there was no significant difference in the predictions between downstream (gold bars) and upstream (blue bars) firms. While there is no significant difference, downstream firms expect to see inventory levels continue to build over the next 12 months, more than upstream firms. The same goes for transport prices and transport utilization. Upstream firms, however, expect a greater increase in inventory cost (80.01) than downstream firms (76.11). Downstream firms also predict higher values for inventory cost, warehousing prices, warehousing utilization, and transport capacity than upstream firms, as indicated in **table 6**.

Future Upstream vs. Downstream Values – Q4 2023					
Index		Future Upstream Values	Future Downstream Values	Delta	Significant?
LMI®		63.35	65.02	1.67	No
	evels	57.5	80.59	23.09	Marginal
	osts	80.01	76.11	3.9	No
	arehousing apacity	56.41	75.01	18.6	Marginal
	arehousing tilization	61.43	79.85	18.42	Marginal
	/arehousing rices	76.9	77.27	0.37	No
	ransportation apacity	67.84	71.97	4.13	No
	ransportation tilization	67.01	68.93	1.92	No
	ransportation rices	88.14	88.23	0.09	No

#### Table 6: Predicted Values of the LMI – December 2023

Predicted Upstream and Downstream Values – Q4 2023 Downstream

Upstream

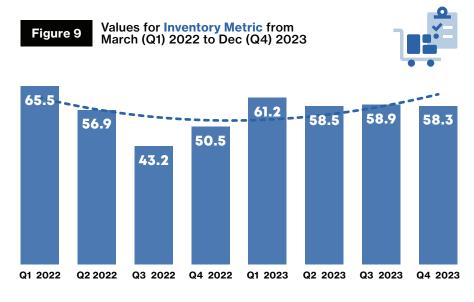


### LMI COMPONENTS

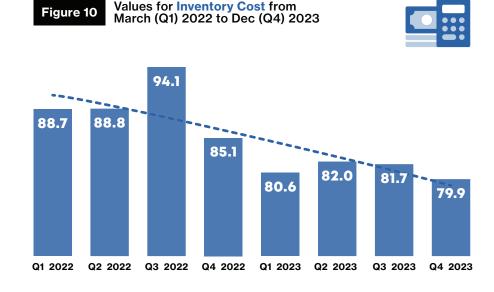
#### **Inventory Levels**

The inventory level for the fourth quarter of 2023 is 58.25, down 0.6 from the previous guarter's 58.85. This reading is 7.8 points higher than the same time in 2022. Downstream respondents reported higher levels of inventory growth (63.43) compared to upstream respondents (56.34). Interestingly, respondents from the service sector reported slightly higher levels of inventory (57.51) than those from the manufacturing sector (55.88).

When asked to predict what conditions would be like 12 months from now, upstream respondents were quite pessimistic, predicting

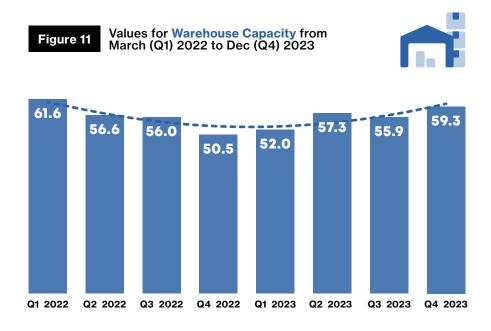


inventory levels of 56.41, while downstream respondents predicted inventory levels of 80.59. Generally, it has been observed that inventory levels are high in the first quarter, often as a result of late arrivals from orders for December (of the previous year) and begin to decline in the second quarter of the next year.



#### **Inventory Costs**

The current inventory costs index reads in at 79.90, down by 1.78 from the previous quarter's 81.68. The value is down by 5.8 points from the 2022 value for the same quarter. The difference between the inventory cost metric for upstream and downstream firms was marginal, with upstream firms recording 79.1 and downstream firms recording 85.07. Manufacturing firms reported a slightly higher inventory cost value of 80.04, while service firms reported a value of 79.41. While downstream firms predicted a lowering of inventory cost at 76.11, upstream firms predicted a slight increase of 80.01.



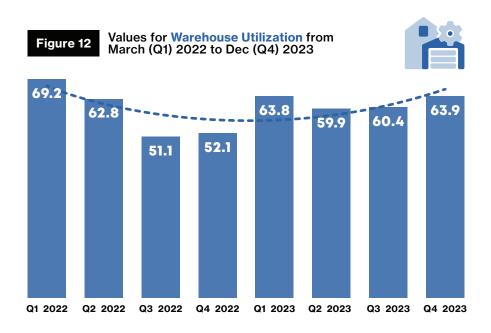
#### Warehousing Capacity

The fourth quarter 2023 warehousing capacity index registered a value of 59.3, reflecting an increase of 3.41 from the third quarter's value of 55.87. The difference between the warehousing capacity of service firms (56.41) and manufacturing firms (55.88) was not significant. Upstream firms reported an index of 55.78 while downstream firms reported a value of 61.94. Future predictions suggest that capacity will continue to grow over the next year, as respondents are expecting an expansion to 68.42. Upstream firms seem pessimistic, predicting a future value of 56.41 while downstream firms seem very optimistic, predicting a value of 75.01.

#### Warehousing Utilization

Warehouse utilization reads in at 63.84, which is up by 3.42 points from the third quarter reading of 60.42. Firms upstream registered a value of 59.96 while firms downstream registered 71.64, potentially indicating an inventory buildup further up the supply chain. Utilization continues to see increasing growth among downstream entities (e.g., retailers) whereas for the upstream entities (manufacturers) growth is slower in this metric.

Manufacturing firms continued to register a higher utilization, with a value of 61.76, while service firms registered a value of 61.44.

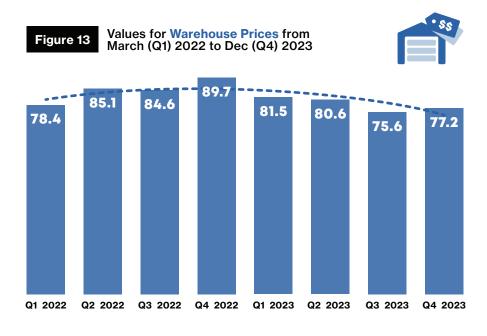


Respondents predict an improvement in utilization in the next 12 months, with a predicted value of 79.44. Upstream firms, however, expect a lower growth of 61.43, and downstream firms predict growth of 79.85

#### Warehousing Prices

Warehouse prices read in at 77.16, which is up by 1.56 from the third quarter reading of 75.6. This reading is also down by 12.5 from the 2022 reading for the same quarter. Exploring the difference between upstream (74.61) and downstream (82.84) firms reveals a difference of 8.23 points. Though marginal, this difference indicates that for downstream entities (e.g., retailers), the warehouse prices are higher than for upstream entities (manufacturers).

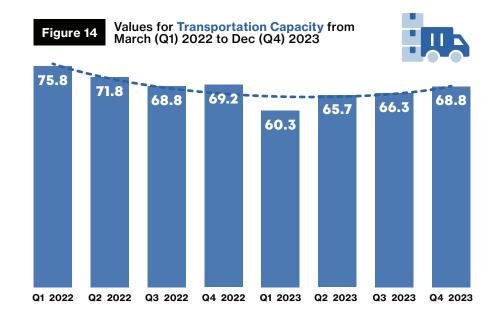
The difference between manufacturers and service firms is not significant, with manufacturing firms registering a value of 75.01 while service firms registered 76.91



for this metric. Respondents predict a reduction in this metric in the next 12 months, with a predicted value of 72.57. Upstream firms predict a value of 76.9 for this metric, while downstream firms predict a value of 77.27.

#### **Transportation Capacity**

The transportation capacity index registered 68.77 in December 2023. This represents a steady increase from September's reading of 66.3 (+2.7). The upstream transportation capacity index registered at 55.78, while the downstream index registered at 61.94. The upstream transportation capacity is growing at a slower rate than downstream transportation capacity. This could be due to the fact that upstream firms bring in inventories at a slightly faster rate than their downstream counterparts. Manufacturing firms registered a value of 71.87, while service firms registered a value of 67.84.



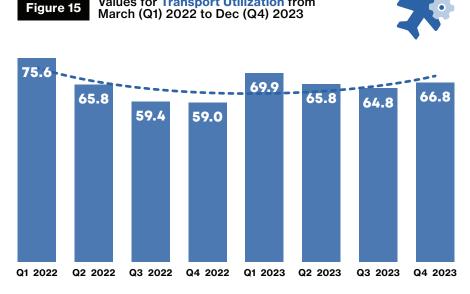
The future Transportation Capacity

index is at 76.22, an increase of 2.07 from September's prediction of 74.15. This indicates expectations of slight expansion over the next 12 months. While both upstream and downstream firms are expecting growth, downstream firms predict a higher expansion rate of 71.97 compared to the prediction by upstream firms of 67.84.

#### **Transportation Utilization**

The transportation utilization index registered a value of 66.8, reflecting an increase of 1.99 from September's 64.79. Upstream firms registered a lower capacity (67.05) than downstream firms (73.88).

The difference between manufacturing firms and service firms was just marginal (manufacturing at 68.93 and service at 67.04), with manufacturing firms reporting slightly higher levels of transportation utilization. Future predictions suggest that transport utilization will continue to increase over the next year, as respondents are expecting an expansion to

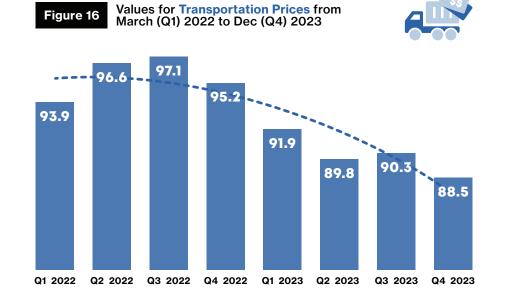


Values for Transport Utilization from

81.40. Both upstream and downstream firms are expecting growth, predicting expansion rates of 67.01 and 68.93 respectively.

#### **Transportation Prices**

The transportation prices index registered a value of 88.5, reflecting a decrease of 1.81 points from the previous quarter's value of 90.31. It is interesting to note that this is the second time the transportation price metric has recorded a value below 90, and this also happens to be the all-time lowest value of the metric. The value for the previous year's fourth quarter was 95.2, reflecting the consistent decrease in transportation prices over the 12 month period.



Downstream firms recorded a higher value of 94.78 while upstream firms recorded 86.65. The difference between manufacturing firms and service firms was not significant, with manufacturing registering at 88.23 while service registered at 88.15. Future predictions suggest that transport prices will continue to decrease over the next 12 months to a value of 75.44.

Both upstream and downstream firms were optimistic in their predictions of a sustained decrease in transportation prices to 88.14 (upstream) and 88.23 (downstream). The drop in transportation prices in Q4 2023 reflects the general reduction in global oil prices in December 2023, with crude oil selling slightly below 75 (USD/Bbl) as seen in **figure 17**.



Note: Daily Brent prices and important events. Red lines show 2 mb/d cuts by OPEC+, 1.16 mb/d cuts by OPEC+; 1 mb/d cut (Saudi Arabia), 1.3 mb/d cut extension (Saudi Arabia and Russia), and 2.2 mb/d cut continuation of extensions by OPEC+. The yellow line shows the start of the conflict in the Middle East. The last observation is January 2, 2024. Source: Bloomberg: World Bank.

Figure 17

Global oil price values in 20239 (source: World Bank)

9. blogs.worldbank.org/en/opendata/oil-prices-remain-volatile-amid-uncertainty-arising-geopolitical-conflict

# What Logistics Managers Are Saying SUPPLY AND DEMAND CHALLENGES

As part of the study, the views and opinions of logistics managers on factors that affect demand and supply within their various industries were sought. In general, the instability of the cedi against major foreign currencies (especially the dollar) was an issue of concern. According to one respondent from the automobile industry, "The unstable exchange is a major challenge affecting demand and supply."

The cost of living and inflation were other issues of concern that affect the cost of doing business. Even though inflation came down in December to 23.2 from the previous quarter's 38.1, it was still considered a recurring issue that contributed to the weakening of the economy.

A respondent from the retail sector stated, "Inflation is quite high and as a result the cost of doing business is also high; the port duties and taxes are also quite high." Another respondent from the same industry stated, "High taxes and port duties have become burdensome and are quite high. For example, sugar is currently in low supply because it has become more expensive to import." The lack of funds and credit opportunities are also key challenges to business operations, according to respondents from multiple industries. The seasonality of demand and supply in some industries was also of concern. Respondents from the agro-industries were much affected by the seasonality of their products as well as cheaper products imported from overseas.

According to one respondent, "The demand for palm oil nationwide is affected by the availability of other seed oils mostly from overseas like sunflower oil and soya bean oil. The more palm oil alternatives on the market, the lower the demand for palm oil and vice versa."

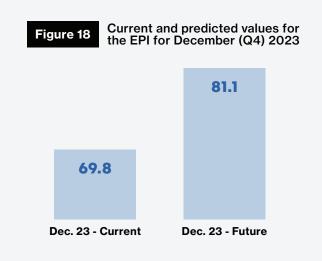
While the transportation price metric recorded by the LMI is at its lowest (over the past eight quarters), respondents were of the opinion that the cost of transportation is still high. According to a respondent from the manufacturing sector, "The cost of transportation is quite high and this is affecting the demand for products."

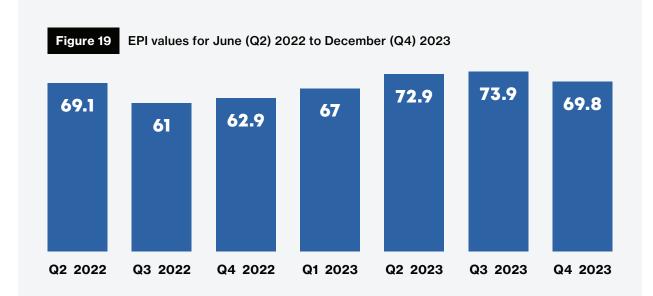
## **ELECTRONIC PAYMENT SYSTEMS INDEX**

#### The Electronic Payment Systems Index (EPI),

introduced in the LMI's second report, gauges the views of respondents on the usage of electronic payment systems when transacting business with suppliers and customers. Like the LMI, the EPI has a threshold of 50% and is developed as a diffusion index. Respondents were asked about their company's use of mobile money and e-payment platforms in terms of their decline, steady state or increase. Respondents were also asked about the extent to which their organizations utilize mobile money transactions and e-payment systems when dealing with customers and/or suppliers.

The EPI for the fourth quarter of 2023 registered a value of 69.8 (a decrease of 4.1 from the previous quarter's value of 73.9), as indicated in **figures 18** and **19**.





The general cost of living could be a factor resulting in this decrease in EPI value as well as the levies on mobile money transactions. Respondents, however, predict that the usage of electronic payment systems will grow to a value of 81.1 over the next 12 months (almost the same as last quarter's prediction 81.4).

The data available shows that the EPI reached an all-time high of 73.9 in September 2023 and seems to be slowing down. The lowest value of the index was in the second quarter of 2023 when it reached a value of 61.0. In general, the EPI results give a positive snapshot of e-payment usage in relation to logistics activities and transactions.

## **ABOUT THIS REPORT**

The Logistics Managers Index (LMI) is a new tool developed by researchers at the Centre for Applied Research and Innovation in Supply Chain – Africa (CARISCA), based at Kwame Nkrumah University of Science and Technology (KNUST), for Ghanaian businesses and policymakers. The LMI reports are based on quarterly surveys conducted with industry leaders in Ghana. The study is led by Emmanuel Kweku Quansah (PhD), Nathaniel Boso (PhD) and Abdul Samed Muntaka (PhD).

CARISCA wishes to acknowledge the support of the Chartered Institute of Logistics and Transport (CILT) and the Chartered Institute of Procurement and Supply (CIPS) in disseminating the report.

The calculated LMI for Ghana, along with the accompanying analysis of its components, provides useful insights for the government of Ghana, business decision-makers, market analysts and investors, as it offers a predictive indication of overall economic activity in the country.

The LMI report is made available quarterly at **carisca.knust.edu.gh/LMI .** 



Senior supply chain (including operations) managers of businesses in Ghana are invited to participate in the quarterly LMI surveys by visiting: surveymonkey.com/r/Q2-24-LMI

The LMI measures the growth or decline of Ghana's logistics industry along three components: inventory, warehousing and transportation activities. The LMI for Ghana study utilizes eight metrics across the three components to capture Ghana's logistics activities. The index measures combinations of inventory, warehouse and transportation activities and tracks the relationship between these variables to make inferences about their effects on the broader Ghanaian economy.

An index score is calculated for each of the eight components, and an overall index score (i.e., an LMI value) is then calculated as a composite of these components.

This approach is an effective and a reliable way to identify prevailing trends in logistics activities. Due to its predictive nature, the LMI is also a useful tool for forecasting future trends in a modern economy (Rogers et al., 2018).

#### **Data and Methodology**

Data for the Logistics Managers Index for Ghana are collected in quarterly surveys. Respondents for the study include senior logistics, supply chain and procurement executives and managers in the formal sector of the Ghanaian economy. Senior executives and managers are most likely to have macro-level information on inventory, warehousing and transportation trends in their organizations.

Data are also collected from professional members of the Chartered Institute of Logistics and Transport (CILT) and the Chartered Institute of Procurement and Supply (CIPS). Members of these professional bodies in Ghana tend to hold senior management positions in their organizations. To ensure that the LMI value for Ghana is a true reflection of logistics activities in the Ghanaian economy, the respondents for this study were required to be working for organizations that operate in Ghana. Multiple industries were represented in the respondent pool: automobile and parts, telecommunications, shipping and transport, agriculture and agriculture business, manufacturing, mining, pharmaceuticals, industrial services, oil and gas/petroleum, and machinery and equipment.

### A total of 384 valid responses were used for the Q4 2023 report.

#### **The Diffusion Index**

The LMI for Ghana is calculated using the diffusion index. The diffusion index is used to calculate other widely accepted indexes, such as the Purchasing Managers Index (PMI) and the USA LMI. This index gives an indication of whether the metric being evaluated is contracting or growing. Values below 50.0 suggest a contraction, while values above 50.0 suggest growth in an activity (Getz and Ulmer, 1990). Thus, LMI values below 50.0 would be suggestive of contraction whereas values above 50.0 would suggest expansion in logistics activities.

Diffusion indexes are used to measure how widely a variable is spread across a group. The Institute for

Supply Management (ISM) has been using the diffusion index to compute the Purchasing Managers Index since 1948. In keeping with the approach by Rogers, et al. (2018) and ISM, we computed the diffusion index as follows:

#### DI: 0.0 \* PD + 0.5 \* PU + 1.0 \* PI

Where PD = % of respondents saying a category is declining, PU = % of respondents saying a category is unchanged, and PI = % of respondents saying a category is increasing.

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The Logistics Managers Index (LMI) for Ghana makes no representation other than that stated in this release regarding the individual company data-collection procedures. The data should be compared to all other economic data sources when used in decision-making.

#### To participate in the LMI survey, go to surveymonkey.com/r/Q2-24-LMI

### Centre for Applied Research and Innovation in Supply Chain – Africa

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